



**STATE OF TENNESSEE
RFP # 331.03-001-09
AMENDMENT # 1**

June 18, 2008

THE SUBJECT RFP IS HEREBY AMENDED AS FOLLOWS.

A. The following RFP Schedule of Events updates or confirms scheduled RFP dates.

EVENT	TIME	DATE	UPDATED / CONFIRMED
1. State Issues RFP		May 20, 2008	CONFIRMED
2. Disability Accommodation Request Deadline		May 28, 2008	CONFIRMED
3. Pre-proposal Conference	1:00 PM	June 2, 2008	CONFIRMED
4. Notice of Intent to Propose Deadline		June 4, 2008	CONFIRMED
5. Written Comments Deadline		June 9, 2008	CONFIRMED
6. State Responds to Written Comments		June 18, 2008	UPDATED
7. Proposal Deadline	2:00 p.m.	July 9, 2008	UPDATED
8. State Completes Technical Proposal Evaluations		July 16, 2008	UPDATED
9. State Opens Cost Proposals & Calculates Scores	9:00 a.m.	July 17, 2008	UPDATED
10. State Issues Evaluation Notice & Opens RFP Files for Public Inspection	9:00 a.m.	July 18, 2008	UPDATED
11. Contract Signing		July 30, 2008	UPDATED
12. Contract Signature Deadline		August 6, 2008	UPDATED
13. Contract Start Date		August 19, 2008	CONFIRMED

B. The following State responses to the questions detailed shall amend or clarify this RFP accordingly.

QUESTION/COMMENT	STATE RESPONSE
1. May personnel roster include the titles of open positions, rather than personnel names if position open at the time of RFP Response, and may the job description be substituted for the "key person's" resume when position is open?	Yes. Note: resumes must be submitted to the State for review and approval as soon as positions are filled.
2. May applicant address the project time line for T1 connectivity to the work plan schedule and its requirements in A.5.a, by responding with a reference to the Infrastructure plan in C.4?	All required project timelines found in A.4 should be included in the preliminary Work Plan required for A.5.a. The preliminary Work Plan should not include references to proposal materials provided for evaluation. The Technical Proposal, 6.2.C, may make references to different sections of the contract in response to evaluation items as needed.

3.	As the Infrastructure Evaluation will guide the appropriate choice and budgeting for connectivity and bandwidth resources, the work plan should stipulate applicant's Infrastructure Evaluation as the first step toward purchase and installation. Due to an absence of technical details, without the Infrastructure Evaluation, which will determine cost, installation, feasibility and implementation time, T1s, specifically, can be quoted, subject to the appropriateness of cost and availability?	<p>The Infrastructure Evaluation should be considered separately from all other deliverables.</p> <p>The State will amend section C.3 to provide separate costs for installation of secure data circuits, see G, H and I below.</p>
4.	Can the physical addresses, and land-line phone numbers, where available, be given to RFP respondents, in order to more accurately quote the (13) potential T1's needed? If so, please respond with that information.	Yes, see F below.
5.	Section A.7.b.xii states to "ensure response time of not less than industry average of 0.8 seconds..." Please provide a citation for this industry average.	Nielsen Media conducted research in 1999 that established a response time of 0.8 seconds for a webpage to load or refresh as an industry standard. Subsequent research in 2006 by Akamai & Jupiter Research has cut that standard to 0.4 seconds. The State is willing to maintain the standard established by Nielsen.
6.	In the recent past, the State has shut down for as long as thirty days. Is it the expectation of the State to have the contractor continue the operations and schedules of this contract even though critical resources from the State might not be available?	In the past ten years, the State "shut down" for three days in July 2002. Should the State "shut down" for any length of time during this contract, the State will communicate with the Contractor regarding ongoing work, website functionality and other deliverables.
7.	This RFP expects the contractor to provide technical levels of service to Private Schools. Should the contractor expect the technical requirements to support Private Schools to be the same as for Public Schools?	Yes, see D below.
8.	There seems to be no mechanism in this RFP to provide discounts of any kind to the State. Is that the case?	It is expected that the pricing presented in the Cost Proposal represent the Contractor's pricing intentions. Any available discounts should be taken from the price before being listed in the Cost Proposal. No mention should be made to discounts in either the Technical Proposal or the Cost Proposal. Contractors should be aware that pricing is subject to negotiation before the contract is signed. The State is under no obligation to buy any deliverable or group of deliverables and may negotiate bundle pricing when applicable before execution of the contract.
9.	Section C.5.d states "The Contractor agrees that time frame for payment (and any discounts) begins when the State is in receipt of each invoice meeting the minimum requirements above" What is the time frame for payment?	The State makes every effort to pay invoices within 45 days of receipt in the State F & A office.
10.	The RFP calls for usage of "barcode/radio frequency identifier (RFID) labels" on assessment materials. Does the State intend to purchase assessment materials from the testing vendors with this technology already affixed?	Yes. The State has amended C.3 to allow pricing of required equipment/software separate from the inventory management programming, see E, G, H and I below.
11.	Section A.7.j.ii-iv states that the referenced application "...shall be accessible to the editing program for nullification of student responses	Vendor supplied editing system(s) used in processing assessments.

	and/or voiding of student documents as appropriate for processing.” What editing system are these sections referring to?	
12.	Should the contractor expect an amendment to the contract if any of the State field service and scanning centers are closed or relocated?	No.
13.	For the purpose of inventory tracking, are there any restrictions (physically, legally and electronically) on computer communications and usage in any of the anticipated work areas?	The State is unaware of any restrictions at this time; however, we will review this with the vendor upon execution of the contract and prior to an inventory system delivery.

C. Delete RFP Section 6.1 Pro Forma Contract Scope of Services A.2.a-j in its entirety and insert the following in its place:

- a. Achievement Assessment (TCAP/ACH) required for grades 3-8,
- b. Achievement Assessment (TCAP/ACH) optional for grades K-2, (processed as part of the TCAP/ACH.)
- c. English Linguistically Simplified Assessment (TCAP/ELSA) for grades 3-8, (a modified format of the Achievement Assessment, this assessment shall be processed as part of the TCAP/ACH.)
- d. English Language Development Assessment (ELDA) for grades K-12,
- e. Modified Academic Achievement Standards Assessment (TCAP/MAAS) for grades 3-8,
- f. Writing Assessment (TCAP/WA) required for grades 5, 8, and 11,
- g. Writing Alternative Assessment (TCAP/WA-Alt) for grades 5, 8, and 11,
- h. Criterion Referenced Assessment (TCAP/CRA) for grades 4 and 7,
- i. Portfolio Assessment (TCAP/PA) for grades K-12,
- j. Competency Assessment (TCAP/Comp) for grades 9-12, and
- k. Gateway and End of Course Assessments (TCAP/GW-EOC) required for specific content areas, generally given in grades 9-12.

D. Delete RFP Section 6.1 Pro Forma Contract Scope of Services A.7.a in its entirety and insert the following in its place:

- a. The Contractor shall conduct an infrastructure evaluation of the technical abilities of schools (including private schools) and LEAs within the State. The evaluation shall include a platform survey and recommendations regarding the technology needs of schools and LEAs. The evaluation shall be utilized for online reporting and all data management activities related to this contract.

E. Delete RFP Section 6.1 Pro Forma Contract Scope of Services A.7.h.ii in its entirety and insert the following in its place:

- ii The Contractor shall provide the State distribution center with six (6) bar code/Rfid readers and any necessary hardware/software for use in receiving and shipping materials.

F. Delete RFP Section 6.1 Pro Forma Contract Scope of Services A.8.h.i-xi in its entirety and insert the following in its place:

- i. Northwest FSC, Martin, TN
University of Tennessee at Martin
423 Clement Hall – 210 Hurt Street
Martin, TN 38238
731-881-7565
- ii. Southwest FSC, Jackson, TN
314 East Main Street
Jackson, TN 38301
731-927-8787

- iii. Mid-Cumberland FSC, Nashville, TN
Hardison Building
1256 Foster Avenue
Nashville, TN 37243
615-532-3269
- iv. Upper Cumberland FSC, Cookeville, TN
P.O. Box 5167, Tennessee Tech University
Cookeville, TN 38505
931-526-1870
- v. East TN FSC, Knoxville, TN
2761 Island Home Boulevard
Knoxville, TN 37920
865-594-6044
- vi. First TN FSC, Johnson City, TN
Lower Level Rogers-Stout Hall
P.O. Box 70293 – ETSU
Johnson City, TN 37614-1701
423-434-6490
- vii. South Central FSC, Columbia, TN
2488 – B Park Plus Drive
Columbia, TN 38401
931-380-5275
- viii. Southeast FSC, Cleveland, TN
3535 Adkisson Drive
Cleveland, TN 37312
423-614-8755
- ix. Hamilton County Schools, Chattanooga, TN
3703 Bonny Oak Drive
Chattanooga, TN 37421
423-504-7033
- x. Knox County Schools, Knoxville, TN
912 S. Gay Street
P.O. Box 2188
Knoxville, TN 37902
865-594-0248
- xi. Memphis City Schools, Memphis, TN
2597 Avery Avenue
Memphis, TN 38112
901-416-5450

- G. Delete RFP Section 6.1 Pro Forma Contract Scope of Services C.3 in its entirety and insert the following in its place:

Service Description	Amount (per compensable increment)
A.5 Administration Activities	
Annual Work Plan (A.5.a)	Cost per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$

Service Description	Amount (per compensable increment)
7/1/12 - 6/30/13	\$
A.6 Support Requirements	
Assessment Technical Services (A.6.d)	Cost per Hour
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Assessment Hardware/Software Services (A.6.f)	Maximum Cost per Approved Incident
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
A.7 Data Management	
Infrastructure Evaluation (A.7.a)	Cost per Hour
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
Custom Programming (A.7.b)	Cost per Hour
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Website Hosting (A.7.c - A.7.i)	Per Application Per Month
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Contact Management (A.7.c)	
Contact Management Setup (includes website setup & customization)	Per Assessment
8/19/08 - 6/30/09	\$
Contact Management Support & maintenance (includes support documentation and training)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$

Service Description	Amount (per compensable increment)
Enrollment (A.7.d)	
Enrollment Setup (includes website setup & customization, support documentation and training)	Per Assessment
8/19/08 - 6/30/09	\$
Enrollment Support & maintenance (includes data upload from state/systems)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Order Entry (A.7.e)	
Order Entry Setup (includes website setup & customization, support documentation and training)	Per Assessment
8/19/08 - 6/30/09	\$
Order Entry Support & maintenance (includes data upload from state/systems)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Pre-coding/Bar code labels (A.7.f)	
Pre-Coding Setup (includes website setup & customization, support documentation and training)	Per Assessment
8/19/08 - 6/30/09	\$
Pre-coding Support & maintenance (includes data uploads, pre-coding and reviews)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Pre-code Student Response Documents	Per document
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$

Service Description	Amount (per compensable increment)
Bar-code labels	Per label
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Student Demographic Data Verification (A.7.g)	
Student Demographic Data Verification Setup (includes website setup & customization, support documentation and training)	Per Assessment
8/19/08 - 6/30/09	\$
Student Demographic Data Verification Support & maintenance (includes data upload from assessment vendors to state/systems and back)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Inventory Management (A.7.h)	
Inventory Management Setup (barcode readers and all related hardware/software)	Per Year
8/19/08 - 6/30/09	\$
Inventory Management Setup (includes website setup & customization, support documentation and training)	Per Assessment
8/19/08 - 6/30/09	\$
Inventory Management Support & maintenance (includes data upload from warehouse to state/systems and back)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Faculty Student Data Entry (A.7.i)	
Faculty Student Management Setup (includes website setup & customization, support documentation and training, equipment)	Per Assessment
8/19/08 - 6/30/09	\$
Faculty Student Management Support & maintenance (includes data uploads)	Per Assessment Per Year
8/19/08 - 6/30/09	\$

Service Description	Amount (per compensable increment)
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Assessment Forms (A.7.j)	
Assessment Form Management Setup (includes website setup & customization, support documentation and training, equipment)	Per Assessment
8/19/08 - 6/30/09	\$
Assessment Form Management Support & maintenance (includes data uploads)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
A.8. Processing Activities and A.9 Scoring Activities	
Software Programming (includes licensing, imaging, editing, scanning, scoring, reporting, archiving, production data file, test deck, & data calibration A.8.b,e,f,j,m,n,o,p,q,r and A.9.b,c)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Remote Scanning Setup (includes hardware and software A.8.g & h)	Maximum Cost Per Site
8/19/08 - 6/30/09	\$
Remote Scanning Setup (includes secure data circuits A.8.i & l)	Maximum Cost Per Site
8/19/08 - 6/30/09	\$
Software Programming for Remote Scanning Setup (A.8.h,i,l)	Per Assessment Per Year Per Site
8/19/08 - 6/30/09	\$
Software Programming for Remote Scanning (includes licensing, imaging, editing, scanning, scoring, reporting, archiving, production data file, test deck, & data calibration A.8.i,m,n,o,p,q,r and 9.c)	Per Assessment Per Year Per Site
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$

Service Description	Amount (per compensable increment)
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Customer Support for Remote Scanning (includes on-site training and installation A.8.k)	Per Hour
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
A.10. Reporting Activities	
Online Reporting	
Online Reporting Setup (includes report customization)	Per Assessment
8/19/08 - 6/30/09	\$
Online Reporting Support and Maintenance (includes training A.10.a-e)	Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
A.11. Operations Management	
Data Warehousing Services (A.11.f)	Per Application Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Technical Support Services (A.11.g)	Per Application Per Assessment Per Year
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Project Management - IT personnel (A.11.h.i-v and A.11.i)	Per hour
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$

Service Description	Amount (per compensable increment)
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$
Project Management - non-IT personnel (A.11.h.v and A.11.i)	Per hour
8/19/08 - 6/30/09	\$
7/1/09 - 6/30/10	\$
7/1/10 - 6/30/11	\$
7/1/11 - 6/30/12	\$
7/1/12 - 6/30/13	\$
7/1/13 - 8/16/13	\$

- H. Delete RFP Section 6.1 Pro Forma Contract Scope of Services Attachment B in its entirety and insert the following in its place:

ATTACHMENT B

Liquidated Damages

Service Description	Liquidated Damages charges are per state work day
A.5 Administration Activities	
Annual Work Plan	\$25,000
A.6 Support Requirements	
Assessment Technical Services (A.6.d)	\$25,000
A.7 Data Management	
Infrastructure Evaluation	\$10,000
Custom Programming	\$10,000
Contact Management	
Contact Management Setup (includes website setup & customization)	\$25,000
Enrollment	
Enrollment Setup (includes website setup & customization, support documentation and training)	\$25,000
Enrollment Support & maintenance (includes data upload from state/systems)	\$25,000
Order Entry	
Order Entry Setup (includes website setup & customization, support documentation and training)	\$25,000
Order Entry Support & maintenance (includes data upload from state/systems)	\$25,000
Pre-coding/Bar code labels	
Pre-Coding Setup (includes website setup & customization, support documentation and training)	\$25,000
Pre-coding Support & maintenance (includes data uploads, pre-coding and reviews)	\$25,000
Pre-code Student Response Documents	\$25,000

Service Description	Liquidated Damages charges are per state work day
Bar-code labels	\$25,000
Student Demographic Data Verification	
Student Demographic Data Verification Setup (includes website setup & customization, support documentation and training)	\$25,000
Student Demographic Data Verification Support & maintenance (includes data upload from assessment vendors to state/systems and back)	\$25,000
Inventory Management	
Inventory Management Setup (barcode readers and all related hardware/software)	\$25,000
Inventory Management Setup (includes website setup & customization, support documentation and training)	\$25,000
Inventory Management Support & maintenance (includes data upload from warehouse to state/systems and back)	\$25,000
Faculty Student Data Entry	
Faculty Student Management Setup (includes website setup & customization, support documentation and training, equipment)	\$25,000
Faculty Student Management Support & maintenance (includes data uploads)	\$25,000
Assessment Forms	
Assessment Form Management Setup (includes website setup & customization, support documentation and training, equipment)	\$25,000
Assessment Form Management Support & maintenance (includes data uploads)	\$25,000
A.8. Processing Activities and A.9 Scoring Activities	
Software Programming (includes licensing, imaging, editing, scanning, scoring, reporting, archiving, production data file, test deck, & data calibration)	\$25,000
Remote Scanning Setup (includes Hardware/Software)	\$25,000
Remote Scanning Setup (includes secure data circuits)	\$25,000
Software Programming for Remote Scanning Setup	\$25,000
Software Programming for Remote Scanning (includes licensing, imaging, editing, scanning, scoring, reporting, archiving, production data file, test deck, & data calibration)	\$25,000
Customer Support for Remote Scanning (includes on- site training and installation)	\$25,000
A.10. Reporting Activities	
Online Reporting	
Online Reporting Setup (includes report customization)	\$25,000
Online Reporting Support and Maintenance (includes training)	\$25,000
A.11. Operations Management	

Service Description	Liquidated Damages charges are per state work day
Technical Support Services	\$10,000

- I. Delete RFP Section 6.4 Cost Proposal in its entirety and insert the following in its place:

ATTACHMENT 6.4

COST PROPOSAL & SCORING GUIDE	
NOTICE TO PROPOSER: This Cost Proposal MUST be completed EXACTLY as required.	
PROPOSER NAME:	
SIGNATURE & DATE:	
NOTE: The signatory must be an individual or a company officer empowered to contractually bind the Proposer. If the Signatory is not the Proposer's chief executive or president, this Statement of Certifications and Assurances SHALL attach evidence showing the Signatory's authority to bind the Proposer.	
COST PROPOSAL SCHEDULE The proposed cost, detailed below, shall indicate the proposed price for providing the entire scope of service including all services as defined in the RFP Attachment 6.1, <i>Pro Forma</i> Contract Scope of Services for the total contract period. The proposed cost and the submitted technical proposal associated with this cost shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any resulting contract between the Proposer and the State. All monetary amounts are United States currency.	

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
A.5 Administration Activities			
Annual Work Plan (A.5.a)	Cost per Year		
8/19/08 - 6/30/09	\$	1	\$
7/1/09 - 6/30/10	\$	1	\$
7/1/10 - 6/30/11	\$	1	\$
7/1/11 - 6/30/12	\$	1	\$
7/1/12 - 6/30/13	\$	1	\$
A.6 Support Requirements			
Assessment Technical Services (A.6.d)	Cost per Hour		
8/19/08 - 6/30/09	\$	10,000	\$
7/1/09 - 6/30/10	\$	10,000	\$
7/1/10 - 6/30/11	\$	10,000	\$
7/1/11 - 6/30/12	\$	10,000	\$
7/1/12 - 6/30/13	\$	10,000	\$
7/1/13 - 8/16/13	\$	1,200	\$
Assessment Hardware/Software Services (A.6.f)	Maximum Cost per Approved Incident		
8/19/08 - 6/30/09	\$	12	\$
7/1/09 - 6/30/10	\$	12	\$
7/1/10 - 6/30/11	\$	12	\$

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
7/1/11 - 6/30/12	\$	12	\$
7/1/12 - 6/30/13	\$	12	\$
7/1/13 - 8/16/13	\$	2	\$
A.7 Data Management			
Infrastructure Evaluation (A.7.a)	Cost per Hour		
8/19/08 - 6/30/09	\$	1,000	\$
7/1/09 - 6/30/10	\$	1,000	\$
Custom Programming (A.7.b)	Cost per Hour		
8/19/08 - 6/30/09	\$	2,000	\$
7/1/09 - 6/30/10	\$	2,000	\$
7/1/10 - 6/30/11	\$	2,000	\$
7/1/11 - 6/30/12	\$	2,000	\$
7/1/12 - 6/30/13	\$	2,000	\$
7/1/13 - 8/16/13	\$	250	\$
Website Hosting (A.7.c - A.7.i)	Per Application Per Month		
8/19/08 - 6/30/09	\$	108	\$
7/1/09 - 6/30/10	\$	108	\$
7/1/10 - 6/30/11	\$	108	\$
7/1/11 - 6/30/12	\$	108	\$
7/1/12 - 6/30/13	\$	108	\$
7/1/13 - 8/16/13	\$	18	\$
Contact Management (A.7.c)			
Contact Management Setup (includes website setup & customization)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Contact Management Support & maintenance (includes support documentation and training)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Enrollment (A.7.d)			
Enrollment Setup (includes website setup & customization, support documentation and training)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Enrollment Support & maintenance (includes data upload from state/systems)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Order Entry (A.7.e)			

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
Order Entry Setup (includes website setup & customization, support documentation and training)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Order Entry Support & maintenance (includes data upload from state/systems)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Pre-coding/Bar code labels (A.7.f)			
Pre-Coding Setup (includes website setup & customization, support documentation and training)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Pre-coding Support & maintenance (includes data uploads, pre-coding and reviews)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Pre-code Student Response Documents	Per document		
8/19/08 - 6/30/09	\$	1,500,000	\$
7/1/09 - 6/30/10	\$	1,552,500	\$
7/1/10 - 6/30/11	\$	1,606,838	\$
7/1/11 - 6/30/12	\$	1,663,077	\$
7/1/12 - 6/30/13	\$	1,721,285	\$
7/1/13 - 8/16/13	\$	75,000	\$
Bar-code labels	Per label		
8/19/08 - 6/30/09	\$	1,500,000	\$
7/1/09 - 6/30/10	\$	1,552,500	\$
7/1/10 - 6/30/11	\$	1,606,838	\$
7/1/11 - 6/30/12	\$	1,663,077	\$
7/1/12 - 6/30/13	\$	1,721,285	\$
7/1/13 - 8/16/13	\$	75,000	\$
Student Demographic Data Verification (A.7.g)			
Student Demographic Data Verification Setup (includes website setup & customization, support documentation and training)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
Student Demographic Data Verification Support & maintenance (includes data upload from assessment vendors to state/systems and back)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Inventory Management (A.7.h)			
Inventory Management Setup (barcode readers and all related hardware/software)	Per Year		
8/19/08 - 6/30/09	\$	1	\$
Inventory Management Setup (includes website setup & customization, support documentation and training)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Inventory Management Support & maintenance (includes data upload from warehouse to state/systems and back)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Faculty Student Data Entry (A.7.i)			
Faculty Student Management Setup (includes website setup & customization, support documentation and training, equipment)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Faculty Student Management Support & maintenance (includes data uploads)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Assessment Forms (A.7.j)			
Assessment Form Management Setup (includes website setup & customization, support documentation and training, equipment)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Assessment Form Management Support & maintenance (includes data uploads)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
A.8. Processing Activities and Scoring Activities A.9			
Software Programming (includes licensing, imaging, editing, scanning, scoring, reporting, archiving, production data file, test deck, & data calibration A.8.b,e,f,j,m,n,o,p,q,r and A.9.b,c)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
Remote Scanning Setup (includes hardware and software A.8.g & h)	Maximum Cost Per Site		
8/19/08 - 6/30/09	\$	11	\$
Remote Scanning Setup (includes secure data circuits A.8.i & l)	Maximum Cost Per Site		
8/19/08 - 6/30/09	\$	11	\$
Software Programming for Remote Scanning Setup (A.8.h,i,l)	Per Assessment Per Year Per Site		
8/19/08 - 6/30/09	\$	429	\$
Software Programming for Remote Scanning (includes licensing, imaging, editing, scanning, scoring, reporting, archiving, production data file, test deck, & data calibration A.8.i,m,n,o,p,q,r and 9.c)	Per Assessment Per Year Per Site		
8/19/08 - 6/30/09	\$	429	\$
7/1/09 - 6/30/10	\$	429	\$
7/1/10 - 6/30/11	\$	429	\$
7/1/11 - 6/30/12	\$	429	\$
7/1/12 - 6/30/13	\$	429	\$
7/1/13 - 8/16/13	\$	429	\$
Customer Support for Remote Scanning (includes on-site training and installation A.8.k)	Per Hour		
8/19/08 - 6/30/09	\$	650	\$
7/1/09 - 6/30/10	\$	650	\$
7/1/10 - 6/30/11	\$	650	\$
7/1/11 - 6/30/12	\$	650	\$
7/1/12 - 6/30/13	\$	650	\$
7/1/13 - 8/16/13	\$	220	\$
A.10. Reporting Activities			
Online Reporting			

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
Online Reporting Setup (includes report customization)	Per Assessment		
8/19/08 - 6/30/09	\$	39	\$
Online Reporting Support and Maintenance (includes training A.10.a-e)	Per Assessment Per Year		
8/19/08 - 6/30/09	\$	39	\$
7/1/09 - 6/30/10	\$	39	\$
7/1/10 - 6/30/11	\$	39	\$
7/1/11 - 6/30/12	\$	39	\$
7/1/12 - 6/30/13	\$	39	\$
7/1/13 - 8/16/13	\$	39	\$
A.11. Operations Management			
Data Warehousing Services (A.11.f)	Per Application Per Assessment Per Year		
8/19/08 - 6/30/09	\$	351	\$
7/1/09 - 6/30/10	\$	351	\$
7/1/10 - 6/30/11	\$	351	\$
7/1/11 - 6/30/12	\$	351	\$
7/1/12 - 6/30/13	\$	351	\$
7/1/13 - 8/16/13	\$	351	\$
Technical Support Services (A.11.g)	Per Application Per Assessment Per Year		
8/19/08 - 6/30/09	\$	351	\$
7/1/09 - 6/30/10	\$	351	\$
7/1/10 - 6/30/11	\$	351	\$
7/1/11 - 6/30/12	\$	351	\$
7/1/12 - 6/30/13	\$	351	\$
7/1/13 - 8/16/13	\$	351	\$
Project Management - IT personnel (A.11.h.i-v and A.11.i)	Per hour		
8/19/08 - 6/30/09	\$	20,000	\$
7/1/09 - 6/30/10	\$	20,000	\$
7/1/10 - 6/30/11	\$	20,000	\$
7/1/11 - 6/30/12	\$	20,000	\$
7/1/12 - 6/30/13	\$	20,000	\$
7/1/13 - 8/16/13	\$	2,500	\$
Project Management - non-IT personnel (A.11.h.v and A.11.i)	Per hour		
8/19/08 - 6/30/09	\$	10,000	\$
7/1/09 - 6/30/10	\$	10,000	\$
7/1/10 - 6/30/11	\$	10,000	\$
7/1/11 - 6/30/12	\$	10,000	\$
7/1/12 - 6/30/13	\$	10,000	\$
7/1/13 - 8/16/13	\$	1,200	\$

PRODUCT DESCRIPTION	UNIT COST	STATE USE ONLY	
		EVALUATION QTY	EVALUATION COST
<p><i>The RFP Coordinator shall use the evaluation cost amount derived from the proposed cost amounts above and the following formula to calculate the COST PROPOSAL SCORE. Calculations shall result in numbers rounded to two decimal places.</i></p> <p>Evaluation Cost Amount: <i>(sum of all weighted cost amounts above)</i></p>			
<p>Lowest Evaluation Cost Amount from <u>all</u> Proposals</p> <p>X 30 <i>(maximum section score)</i></p> <p>= SCORE:</p>			